

CHARLES WILLIAM HART

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PERSONAL PROFILE

Economics graduate currently working at Citigroup within commodities confirmations, with exposure to OTC derivatives and structured products. Regularly interact with Front Office teams on trade structure and execution. Strong interest in global macro and energy markets, with a focus on how supply-demand dynamics and geopolitical events impact pricing. Seeking to transition into a markets-facing role in trading or investment.

EDUCATION

University of Bath, UK Oct 2021 - Jul 2025

BSc (Hons) Economics - Upper Second Class Honours (2:1). Relevant modules: Corporate Finance, Econometrics, Economics of Banking

Final Year Research Project: *Drivers of CO₂ Emissions in G7 Economies (1971–2022) (68%)*

- Conducted panel data analysis using fixed effects models to evaluate the relationships between GDP, energy consumption, and emissions.
- Established that renewable energy significantly reduces emissions, while economic growth alone has no mitigating effect (no support for EKC hypothesis).

Campbell College, UK

Sept 2014 - Jul 2021

A Levels: Mathematics - A*, Physics - A, Business Studies - A.

GCSEs: 9 grades 9-7.

EXPERIENCE

Citigroup Aug 2025 - Present

EMEA Commodities Confirmations Analyst

- Built understanding of commodity derivatives (swaps, options, exotics) through direct interaction with Front Office and exposure to live trade discussions.
- Acted as a key liaison between internal teams and clients to resolve trade discrepancies and ensure timely T+2 execution over SWIFT, mitigating risk.
- Automated drafting processes, reducing manual touchpoints by 50%, improving efficiency; subsequently trained colleagues to implement the solution.

Ocean Partners

Jul 2023 - Jun 2024

Junior Accounts Assistant (Placement Year)

- Worked closely with cross-border teams to manage financial operations within the base metals market, supporting the accurate processing of transactions.
- Managed invoicing, bank reconciliations, and payment setup under tight deadlines, ensuring accuracy and control across high-volume financial workflows.
- Developed commercial awareness of physical commodity markets through exposure to trading, logistics, and finance teams, gaining insight into pricing, trade flows, the end-to-end metals supply chain from mine to smelter, and trade finance processes including assay runs, UCP 600 and Letters of Credit.

Amber River

Jun 2022 - Sept 2022

Paraplanner Intern

- Supported financial advisors by handling client inquiries, attending meetings, and assisting with the preparation of financial plans.
- Gained exposure to wealth management strategies and discussions, developing understanding of client objectives, and long-term investment planning.

ADDITIONAL EXPERIENCE

Wimbledon Championships Jul 2024 and 2025

Front of House Restaurant Staff

- Delivered high-quality service in a fast-paced, high-pressure environment at a globally recognised sporting event, maintaining accuracy and professionalism.
- Selected to return in a supervisory capacity, reflecting strong performance, reliability, and ability to operate effectively under pressure.

Deloitte

Sept 2022

Virtual Experience Programme

- Completed tasks in consulting and financial advisory; improving analytical skills through refining information and completing a Final Outcome Statement.

LEADERSHIP AND VOLUNTEERING

- Led Campbell College to All-Ireland Volleyball finals and represented Northern Ireland Volleyball.
- Volunteering as a Hole Marshal at The 153rd Open, Royal Portrush and the Irish Open, helping to control crowds and coordinating with team members.
- Volunteering as a Caddie at Royal Belfast Golf Club, building relationships with clients through suitable conversation while maintaining professionalism.
- Prefect at Campbell College; assisting with tours for prospective students, planning house events and operating maths drop in sessions for GCSE students.

SKILLS, INTERESTS AND ACHIEVEMENTS

Skills: *Advanced:* MS Office, STATA & R, Financial & Economic Modelling, Trade Lifecycle Knowledge (OTC & Physical Commodities), Derivatives Product Knowledge (Swaptions, Exotics), OpenLink. *Intermediate:* VBA, Process Automation, Stakeholder Communication.

Interests: Active investor managing a personal equity portfolio with a focus on US technology and energy markets; planning to pursue the CFA qualification; competitive golfer and member of Royal Belfast Golf Club, regularly participating in tournaments; poker player with interest in probability and decision making under uncertainty; fitness-focused, training for triathlon events; keen traveller and snowsports enthusiast; interest in aviation and pub quizzes.

Achievements: Presented a profit-improvement proposal to the Board at Ocean Partners, which was subsequently implemented; John Locke Institute essay Competition, shortlisted candidate and successfully manage a personal investment portfolio focused on US equities and energy markets.